

# • APTIV •

## SECOND QUARTER HIGHLIGHTS

### REVENUE

**\$3.7B**

2Q Up 12%

### OPERATING INCOME

**\$474M**

2Q Up 19%

### EARNINGS PER SHARE

**\$1.40**

2Q Up 24%

**\$7.3B**

YTD Up 10%

**\$901M**

YTD Up 20%

**\$2.69**

YTD Up 22%



**+9%**

CONTINUED **STRONG GROWTH** ABOVE  
MARKET ACROSS BOTH SEGMENTS



**\$11B**

RECORD FIRST HALF  
CUSTOMER AWARDS

**KUM**



**Winchester**

COMPLETED KUM, ANNOUNCED  
WINCHESTER ACQUISITIONS

"During the second quarter, we delivered record double-digit revenue growth, operating income, earnings per share and free cash flow. We continued to see strong new business awards, totaling \$11 billion year-to-date, focused on delivering the software capabilities, advanced computing platforms and networking architecture that are making the future of mobility real. Also in the quarter, we closed on the acquisition of KUM, an accretive bolt-on to our engineered components business, and announced the acquisition of Winchester Interconnect, a leading provider of custom engineered interconnect solutions for harsh environment applications, further establishing Aptiv as a market leader of connectivity solutions and reinforcing our strategy to diversify our business. As we look to the second half of 2018, we expect our portfolio of advanced technologies to drive continued above market growth, as reflected in our increased outlook for the year."

**-Kevin Clark, President and CEO**

Note: Revenue growth excludes impact of foreign exchange, commodities, acquisitions and divestitures. EPS and operating income adjusted for restructuring and other special items.

Q2 2018 Earnings | July 31, 2018 | Aptiv