

• APTIV •

THIRD QUARTER HIGHLIGHTS

REVENUE

\$3.5B

3Q Up 11%

\$10.8B

YTD Up 10%

OPERATING INCOME

\$420M

3Q Up 7%

\$1.3B

YTD Up 15%

EARNINGS PER SHARE

\$1.24

3Q Up 8%

\$3.93

YTD Up 17%



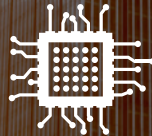
+13% GoM

STRONG GROWTH ABOVE MARKET DESPITE LOWER VEHICLE PRODUCTION

\$15.6B



RECORD NEW BUSINESS AWARDS; ON TRACK TO EXCEED PRIOR YEAR RECORD



WINNING IN SOFTWARE AND COMPUTE



VEHICLE PRODUCTION OUTLOOKS REVISED LOWER; 3Q DOWN (1.4%), NOW EXPECTING FY 2018 DOWN (0.5%)

INVESTING IN ADVANCED MOBILITY SOLUTIONS



"Aptiv delivered 11% organic revenue growth, strong sales conversion and higher earnings per share in the third quarter. Our portfolio of leading technologies aligned to the safe, green and connected mega trends is driving sustained above market growth despite softening global vehicle production and foreign exchange volatility. Our continued strong performance throughout the year reflects the benefits of our robust business model and demonstrates effective execution of our strategy, positioning us well for outperformance in any market-environment as we continue to make investments in future growth. We also recently announced the closing of the Winchester Interconnect acquisition, a leading provider of custom engineered interconnect solutions for harsh-environment applications, further establishing Aptiv as a market leader of connectivity solutions and reinforcing our strategy to diversify our business."

-Kevin Clark, President and CEO

Note: Revenue growth excludes impact of foreign exchange, commodities, acquisitions and divestitures. EPS and operating income adjusted for restructuring and other special items.

Q3 2018 Earnings | October 31, 2018 | Aptiv