



FOURTH QUARTER AND FULL YEAR HIGHLIGHTS

REVENUE

\$3.6B

4Q Up 8%

OPERATING INCOME

\$430M

4Q Down (4%)

EARNINGS PER SHARE

\$1.34

4Q Up 5%

\$14.4B

Full Year Up 10%

\$1.8B

Full Year Up 10%

\$5.26

Full Year Up 13%



+10% GoM

STRONG GROWTH ABOVE MARKET DESPITE LOWER VEHICLE PRODUCTION

\$22B



RECORD FULL YEAR NEW BUSINESS AWARDS



SUSTAINABLE BUSINESS MODEL DELIVERING ON COMMITMENTS



BALANCED 2019 OUTLOOK; FOCUSED ON OPERATIONAL EXECUTION

"In 2018, Aptiv continued to build on its track record of industry leadership, innovation and execution, delivering double-digit earnings growth and record new business awards totaling \$22 billion, focused on delivering the software capabilities, advanced computing platforms and networking architecture that are making the future of mobility real. Looking ahead, I've never been more confident and excited about our future, and our outlook for 2019 reflects our commitment to delivering sustainable value for shareholders."

-Kevin Clark, President and CEO

Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures. EPS and operating income adjusted for restructuring and other special items.

Q4 2018 Earnings | January 31, 2019 | Aptiv