



## FOURTH QUARTER AND FULL YEAR HIGHLIGHTS

### REVENUE

**\$3.6B**

4Q Up 8%

### OPERATING INCOME

**\$430M**

4Q Down (4%)

### EARNINGS PER SHARE

**\$1.34**

4Q Up 5%

**\$14.4B**

Full Year Up 10%

**\$1.8B**

Full Year Up 10%

**\$5.26**

Full Year Up 13%



**+10% GoM**

**STRONG GROWTH ABOVE  
MARKET DESPITE LOWER  
VEHICLE PRODUCTION**

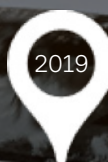
**\$22B**



**RECORD FULL YEAR  
NEW BUSINESS AWARDS**



**SUSTAINABLE BUSINESS  
MODEL DELIVERING ON  
COMMITMENTS**



**BALANCED 2019  
OUTLOOK; FOCUSED ON  
OPERATIONAL EXECUTION**

"In 2018, Aptiv continued to build on its track record of industry leadership, innovation and execution, delivering double-digit earnings growth and record new business awards totaling \$22 billion, focused on delivering the software capabilities, advanced computing platforms and networking architecture that are making the future of mobility real. Looking ahead, I've never been more confident and excited about our future, and our outlook for 2019 reflects our commitment to delivering sustainable value for shareholders."

**-Kevin Clark, President and CEO**

Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures.  
EPS and operating income adjusted for restructuring and other special items.

Q4 2018 Earnings | January 31, 2019 | Aptiv