

# • APTIV •

## FOURTH QUARTER AND FULL-YEAR HIGHLIGHTS

### REVENUE

**\$3.6B**

4Q Up 2%

**\$14.4B**

FY Up 4%

### EBITDA

**\$566M**

4Q Margins of 15.7%

**\$2.3B**

FY Margins of 15.7%

### OPERATING INCOME

**\$388M**

4Q Margins of 10.8%

**\$1.5B**

FY Margins of 10.8%

### EARNINGS PER SHARE

**\$1.15**

4Q Down 14%

**\$4.80**

FY Down 9%



**+9% GoM**

**GROWTH ABOVE MARKET**  
DESPITE LOWER VEHICLE  
PRODUCTION AND GM STRIKE

**\$22.1B**



**RECORD FULL YEAR  
NEW BUSINESS AWARDS**



**BALANCED 2020 OUTLOOK;**  
FOCUSED ON OPERATIONAL  
EXECUTION DESPITE ONGOING  
MARKET HEADWINDS



**SUSTAINABLE BUSINESS  
MODEL PROVING THROUGH-  
CYCLE RESILIENCY**

**+7%** GROWTH-OVER-MARKET

**-3%** GLOBAL PRODUCTION

"In 2019, Aptiv continued to build on its track record of industry leadership, innovation and execution, sustaining strong above-market growth and delivering record new business awards totaling over \$22 billion, focused on delivering the software capabilities, advanced computing platforms and networking architecture that are making the future of mobility real. We enhanced the long-term competitiveness of our business model by continuing to reduce overhead costs and reinvest those savings in the development of advanced technologies. We also continued our track record of value-enhancing and balanced capital deployment, investing in acquisitions and returning approximately \$650 million of cash to shareholders. Looking ahead, I am confident our strategically positioned portfolio and relentless focus on execution will continue to drive strong, sustainable performance and superior value creation even in a challenging macro environment, as reflected in our outlook for 2020."

**-Kevin Clark, President and CEO**

Note: Revenue growth excludes impact of foreign exchange, commodities and divestitures.  
EBITDA, operating income and EPS adjusted for restructuring and other special items.

Q4 and FY 2019 Earnings | January 30, 2020 | Aptiv